## Brand Love = Brand Gravity 4

of audiences would like brands to wow them.

They're more likely to buy when wowed

don't remember their last brand wow

That's low-to-no **Brand Gravity.** 

And that's **heartbreaking.** 

G.R.A.V.I.T.Y. Index™

Discover & On-Board • Organize Thinking & Focus Efforts • Measure & Track • Improve the Experience & the Program

**Growth** G. Personal & professional development.

Relationships R. Feeling part of a community.

**Awareness** A. Creating reach & understanding.

Value V. Ensuring return on experience.

Interaction | Actively & uniquely engaging.

Trust T. Transparency & sharing ownership.

Yes-ness Y. Converting attendees to brand champions.

Experience
Brand
Gravity
Bonding Brand & Customer.

ask us how

